

The GlobalTranz Agent Program Difference



At GlobalTranz, you're never alone. Join a powerful agent community backed by industry-leading training, tools and ongoing support. From expert guidance, peer collaboration, back-office services, technology and marketing support, we're here to help you succeed at every step. Here's why we're different!

Community, Culture & Collaboration

A thriving culture of collaboration and community is at the heart of the GlobalTranz Agent Program.

- **Regional Sales Meetings**
Meet, collaborate and learn from peers and industry experts.
- **Annual Sales Conferences**
Get inspired, share strategies and network at our high-energy events.
- **Diamond Club Sales Contest**
Our annual contest where big rewards await — and bragging rights too!
- **Peer Groups**
Connect regularly with fellow freight agents to share insights, solve challenges and grow together.
- **Agent Committees**
Benefit from committees that provide agent perspective on processes that impact the agent community.
- **Agent Advisory Board**
This group provides unique insights, identifies areas of potential focus and provides input to GlobalTranz leaders on key business initiatives.
- **Agent Tech Council**
This team helps drive the development and continuous improvement of the technology platforms utilized by GlobalTranz agents, maintaining cutting-edge technology.



Grow Your Business with Dedicated Sales Support

With GlobalTranz, you're equipped with the resources, support and strategic insights you need to scale successfully.



Sales Development Consultants

From strategic cold calling to building sales funnels, our team works directly with you — and even joins in on customer visits — to help close deals and expand business services.



Sales & Ops Sourcing Support

Our corporate recruiting team works alongside you to source top talent. Plus, we partner with virtual assistant providers to give you even more flexibility and support.



Performance Tracking Tools

We provide reports that an agency can leverage to grow their business and prevent attrition.



Grow Your Sales Team with Comprehensive Sales Training

At GlobalTranz, we offer an array of training programs to build your sales skills, ensuring your business stays ahead of the competition.



Sales 101:

Build a strong foundation, designed to equip new agents with essential sales skills and industry knowledge.



Level 2:

Take your sales game to the next level with advanced techniques and strategies.



Sales Manager Training:

Hone your leadership skills, focused on coaching, team development and driving performance.

Ready to take your business to the next level?

Reach out to a recruiter today!

GlobalTranzAgents.com